

THE AGE OF THE CITY:

CRE IN THE CHANGING
URBAN ENVIRONMENT



THURSDAY 16TH JUNE / SHED 10, AUCKLAND / WWW.CORENETSYMPOSIUM.CO.NZ



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WELCOME TO THE 2016 CORENET SYMPOSIUM



Rod Aitken
NZ Chapter Chair



Last year we really lifted our game, leading a debate about wellness and wellbeing in the workplace that still continues today. This year we are tackling an equally dynamic and thought-provoking topic: **THE AGE OF THE CITY**. The Symposium focuses on the latest challenges facing our cities, such as large-scale migration and social movements, infrastructure and technology integration, and how we can shape places and create city environments in which we are proud to live.

With a groundswell of movement into our cities and CBDs over recent years, there's an urgent need to put in place effective urban plans and appropriate infrastructure. We are already seeing well-planned activity in New Zealand, with good planning, infrastructure and development resulting in vibrant urban environments with a good mix of work and play.

To add food for thought, we have taken a look at cities around the world that are also experiencing a strong drive into city centres – examining how they are creating exceptional environments that build a real sense of place for people.

After a rigorous search for local and international experts, we have a truly stellar line up at this year's Symposium. Our first speaker is Richard Howard, the Senior Director of UK-based commercial real estate firm Cushman & Wakefield. Richard will be sharing his involvement in the lauded redevelopment of King's Cross, a 67 acre, mixed-use development in central London. Next, UK-based workplace consultant Chris Kane will share his work in guiding global enterprises through challenging transformational journeys by harnessing Smart Value thinking and the benefits of new ways of working. Then, Auckland's Rod Marler, Director of Place Shaping at Panuku Development Auckland, will showcase the innovative developments that are taken place in Wynyard Quarter and other sites in Auckland. Rounding off our deep dive into urban transformation, US-based Principal of Architecture, planning and design firm Sasaki, Dennis Pieprz, will be sharing his work across

Asia, including the 798 Arts District in Beijing, the Songzhuang Arts and Agriculture City, and the Thu Thiem New Urban Area, Ho-Chi-Min City.

After lunch, award-winning NZ journalist, radio host and TV personality, Hilary Barry, will interview the morning's speakers in a segment called 'The CoreNet Conversation', giving attendees opportunities to participate in the debate. Then, George Hulbert of The Clarity Business will host a high-energy 'Quickfire Insight' panel session featuring six speakers who will each deliver three insights designed to catch your interest and increase your knowledge. There will also be a workshop hosted by the Australian editor of Shareable, Darren Sharp, whose work on "the sharing economy" has been hailed as both the future of capitalism and a radical alternative to the market economy.

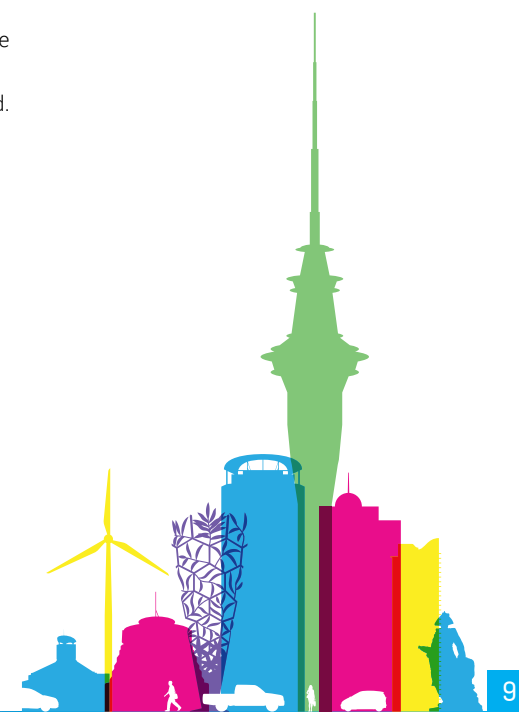
Bringing our Symposium to its closing heights this year will be Denise L'Estrange-Corbet, the outspoken co-founder of one of our country's biggest fashion brands, WORLD, who will share how she helped reshape the fashion industry both in New Zealand and throughout the world.

You'll walk away from this year's Symposium energised, enriched and equipped with current examples of international best practice in CBD transformation, and you'll see in behind the city-wide changes happening here in New Zealand.

Come along to this year's Symposium held at Shed 10 on Auckland's Queens Wharf and be part of what I am sure will be a fascinating debate!

Yours,

Rod Aitken
NZ Chapter Chair



PRE-SYMPOSIUM

SOIRÉE

WEDNESDAY 15TH JUNE FROM 6PM

BROUGHT TO YOU BY:



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Hosted at **Hopetoun Alpha** which is located at 19 Beresford Square, Auckland Central.

A ticket to the Pre-Symposium Soirée is included with the Symposium full registration.
Guest/Additional tickets are \$105 per person inclusive of GST, for both members and non-members.

INFORMATION ON REGISTERING

Visit www.corenetsymposium.co.nz/registration/ to register for the 2016 Auckland Symposium.

For enquiries about registration please contact The Conference Company, either by email corenet@tcc.co.nz or telephone **09 360 1240**, alternatively please contact Nigel Rye by email nigel@nigelrye.co.nz or telephone **021 770 076**.

SYMPOSIUM REGISTRATION FEES

CORENET GLOBAL MEMBERS SYMPOSIUM REGISTRATION	STANDARD UNTIL 16 MAY	LAST MINUTE FROM 16 MAY
Member registration	\$395.00	\$495.00
Academic / Student Member	\$120.00	\$150.00
NON-MEMBERS SYMPOSIUM REGISTRATION	STANDARD UNTIL 16 MAY	LAST MINUTE FROM 16 MAY
Non-Member registration	\$725.00	\$895.00
Non-Member group registrations (this discount is applicable for 3-7 registrations per company)	\$630.00	\$770.00
Academic / Student Non-Member	\$120.00	\$150.00
Join & attend registration	\$1075.00	\$1175.00

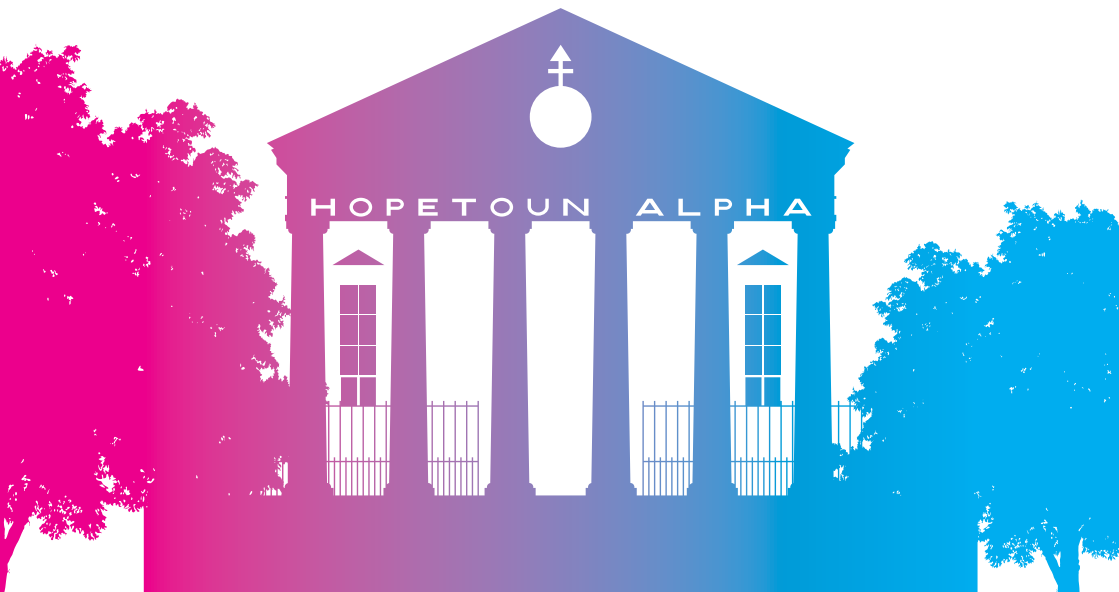
DEFINITIONS:

Academic. Educators who spend no less than 80% of their time teaching in the field of real estate or real estate related education.

Student. Students must be full-time or active degree candidates in real estate or related fields.

Join & attend. This offer is available to new members of Corenet. Membership through to Dec 31 2017.

All prices are per person, in New Zealand Dollars and exclude 15% GST.



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Andrew Beatson
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MOB +64 21 223 9170
andrew.beatson@bellgully.com



Tom Bennett
PARTNER

DDI +64 9 916 8789
MOB +64 21 622 228
tom.bennett@bellgully.com



David Chisnall
PARTNER

DDI +64 4 915 6966
MOB +64 27 594 8505
david.chisnall@bellgully.com



Jane Holland
PARTNER

DDI +64 9 916 8983
MOB +64 21 706 129
jane.holland@bellgully.com



Andrew Petersen
PARTNER

DDI +64 9 916 8622
MOB +64 21 684 533
andrew.petersen@bellgully.com

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MORNING PROGRAMME

7.30AM - 8.30AM	REGISTRATION	
8.30AM - 9.00AM	<p>OPENING & WELCOME</p> <p>WELCOME</p> <p>Rod Aitken CoreNet Chapter Chair New Zealand</p> <p>SYMPOSIUM INTRODUCTION</p> <p>Andrew Tu'inukuafe</p>	
9.00AM - 10.15AM	<p>MORNING SESSION PART 1:</p> <p>INSIGHTS FROM GREAT CITIES</p> <p>Richard Howard Cushman & Wakefield London</p>	<p>MORNING SESSION PART 2:</p> <p>SPACES & PLACES - SHIFTING OUR FOCUS</p> <p>Chris Kane Chris Kane Associates</p>
10.15AM - 10.45AM	MORNING TEA	
10.45AM - 12.15PM	<p>MORNING SESSION PART 3:</p> <p>SHAPING PLACES FOR AUCKLANDERS TO LOVE</p> <p>Rod Marler Panuku Development Auckland</p>	<p>MORNING SESSION PART 4:</p> <p>TOWARDS A REGENERATIVE URBANISM</p> <p>Dennis Pieprz Sasaki Associates</p>
12.15PM - 1.25PM	<p>LUNCH: THE STREET</p> <p></p> <p></p>	

AFTERNOON PROGRAMME

1.25PM - 2.05PM	<p>THE CORENET CONVERSATION</p> <p>Hosted by Hilary Barry</p> <p>Panel: Richard Howard, Chris Kane, Rod Marler & Dennis Pieprz</p>	
2.15PM - 3.30PM	<p>CONCURRENT SESSION 1:</p> <p>SHARING CITIES - ACTIVATING THE URBAN COMMONS</p> <p>Darren Sharp Social Surplus</p> <p>Moderator:</p> <p>David Maurice Stack Interiors</p>	<p>CONCURRENT SESSION 2:</p> <p>QUICKFIRE INSIGHT</p> <p>Lester McGrath Anthony Randell Greg Tolley Chris Dibble Christian Pistauer Mystery Speaker</p> <p>Host:</p> <p>George Hulbert The Clarity Business</p>
3.30PM - 4.00PM	AFTERNOON TEA	
4.00PM - 4.15PM	MCR & CORENET UPDATE	
4.15PM - 5.15PM	<p>CLOSING SPEAKER:</p> <p>DENISE L'ESTRANGE-CORBET</p> <p>Moderator:</p> <p>Kelly Simmons Westpac</p>	
5.15PM - 5.25PM	CLOSING - ANDREW TU'INUKUAFE	
5.30PM - 7.30PM	<p>COLLIERS' COCKTAILS AND CANAPÉS</p> <p>MUSIC & NETWORKING</p> <p></p>	

MORNING SESSION PART 1: INSIGHTS FROM GREAT CITIES

SYNOPSIS:

Lessons learnt about how technology, culture and corporate real estate can combine to create unexpected and positive outcomes for people within city environments.

Drawing from his extensive involvement in the redevelopment of King's Cross in central London, Richard will be talking about how people respond to changes in their surroundings, but not necessarily in ways that are entirely predictable.

All around the world we see businesses adopting, and adapting to, the latest technology to create better, smarter and more efficient workplaces. But with tracking technology that monitors employees' smartphones to respond to air and lighting needs or full facial recognition capabilities being used instead of swipe cards, where is the line between technology and the invasion of privacy?

People can be surprising in their rejection of intrusive technology and prefer to maintain their privacy, and a sense of their own space within a work environment. In fact, some of the most sought-after buildings across Europe are not necessarily the most cutting-edge, as people respond to human spaces that they can relate to.

Having worked in major cities throughout the world including the likes of New York, Paris, Amsterdam and Chicago, Richard will focus on how built environments can transform places, but a true sense of place only transpires

when an area is injected with a strong dose of culture. Key to the current success of the King's Cross regeneration was collaborating with the University of the Arts to kick-start real human interaction in the area.

Richard will also discuss the cyclical nature of office environments and the shift we have seen from people working at the office to working from home, then another shift of people moving back to the office in co-working spaces and where this is likely to lead in the future.

KEY TAKEAWAYS:

- You will leave the session with a better understanding of how developers of best practice projects internationally are utilising technology in the workplace and how people are responding to it.
- Practical insight on how to tell the difference between long-lasting innovations and technology and short-lived crazes.
- The influence of placemaking and culture on the success of a city environment and the attraction of these to a target workforce.



Richard Howard

Senior Director, Cushman & Wakefield, London

SPEAKER: RICHARD HOWARD

BIOGRAPHY:

As a Senior Director at Cushman & Wakefield, Richard Howard heads up the firm's emerging London team, which is attempting to better understand the city of 8.5 million residents by looking at growth patterns, responses to ever-increasing population and effects of new infrastructure.

Richard's knowledge of how cities change and move has played a central role when working on the celebrated King's Cross development. Once an area that most Londoners went a long way to avoid, King's Cross is now regarded as the most successful piece of scale regeneration in London - if not Europe - over the past few decades. With office content estimated to take up approximately 3,500,000 sq. ft., King's Cross is home to a number of major enterprises including Google's European HQ.

Ever since planning consents were first obtained approximately 10 years ago, Richard has been an advisor to the developer of King's Cross, playing a central role in the research, building design, interaction with new infrastructure, place making, and all the other components (Richard co-led the negotiations with Google over a two year period) it has taken to transform 67 acres of central London.

MORNING SESSION PART 2: SPACES & PLACES – SHIFTING OUR FOCUS

SYNOPSIS:

The urban environment has been shaped by many forces over the years, yet much of the thinking we have used in recent times is focused more on investment than consumption. The spaces we need today and the places we need to shape to meet the demands of the 21st century lifestyle are in flux.

People and places are very important resources for organisations and should be seen as the centrepiece of the workplace of tomorrow. Organisations need to be as agile as possible to succeed in today's economy and the spaces and places they consume need to enable work to take place in multiple dimensions.

For those of us in corporate real estate, we have been trained to think about space in terms of silos – the office silo, the home silo etc. Yet for most organisations and their work forces, all they see is convergence and a dynamically changing world.

As stewards of the built environment, we need to consider the workplace as a journey not a product. We need to stop looking at spaces and places through the wrong end of the telescope and take a fresh perspective on how we make the best use of our spaces and places.

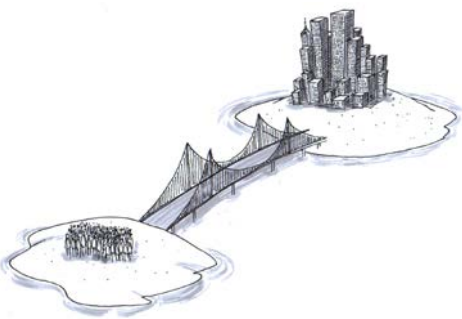
Chris Kane is a change champion who helps businesses through their challenging

transformational journeys by creating workplaces that truly resonate with people.

Hear Chris share how we can join up the dots of all the players involved in this journey and create truly connected urban environments.

KEY TAKEAWAYS:

- Get first-hand insight into how some of the world's biggest enterprises have transformed their offices into innovative and modern workplaces of the 21st century.
- Learn how to harness Smart Value thinking and hear all about the benefits of new ways of working.



Chris Kane

Principal Chris Kane Associates
Non-Executive Board Member
NHS Property Services Ltd

Board Member - Network
Housing Group

SPEAKER: CHRIS KANE

BIOGRAPHY:

In a professional career spanning 30 years, Chris has operated as both client and supplier and has in-depth experience operating in both the private and public sectors in the UK and abroad. Having formerly held the titles of CEO of BBC Commercial Projects and Head of BBC Workplace, Chris is a highly respected Workplace/Corporate Real Estate professional and change champion.

Originally from Ireland, Chris moved to London in 1983 to work for JLL after qualifying as a surveyor. In 2004 Chris embarked on a journey to lead the BBC through a £2b estate transformation strategy, and more recently, he assisted with the sale of the BBC Television Centre complex in west London for £200m.

He also masterminded the BBC relocation strategy, culminating in the creation of Media City UK, in Manchester's Salford. This gave rise to a major regeneration concept, which involved opening 2,500 BBC jobs in Salford. He was also responsible for the delivery of the £1bn broadcasting house, BBC W1 Project.

Nowadays Chris has moved out of the corporate arena and is the Principal of Chris Kane Associates, where he divides his time between advising a range of major corporates to become more agile, serving on the board of the property vehicle for the UK National Health Services and working with medium-sized social housing provider Network Homes.

New Zealand's most connected business destination

The Landing Business Park and The Quad Office Campus at Auckland Airport combine to make up the country's newest and fastest evolving mixed-use business precinct.

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- Training organisations
- Call centres
- Light industry
- Logistics and supply chain

New developments completing in 2016 include the Warren Mahoney designed office building at 6 Leonard Isitt Drive and the multi-unit industrial warehouse at 23 Timberly Road, both of which are now available for lease.

Let our proven development team deliver a tailor-made building solution for your business.

To find out more about the newest business precinct visit aucklandairport.co.nz/property



6 Leonard Isitt Drive, completing Nov 2016, leasing now



The Landing Business Park



The Landing
BUSINESS PARK
An Auckland Airport Development



The Quad
OFFICE CAMPUS
An Auckland Airport Development



MORNING SESSION PART 3: SHAPING PLACES FOR AUCKLANDERS TO LOVE

SYNOPSIS:

At a time when cities all around the world are experiencing soaring growth, massive pressure is being placed on our cities' infrastructure and development plans.

New Zealand – and Auckland in particular – is not exempt. To meet this population growth, our cities need to fully embrace the best urban development strategies.

Auckland Council's urban redevelopment agency, Panuku Development Auckland, is responsible for a \$1 billion portfolio of council-owned land and buildings – all with the aim of rejuvenating parts of the city by creating and encouraging investment opportunities.

Director of Place Shaping at Panuku Development Auckland, Rod Marler, and his team are leading holistic urban redevelopment that balances and optimises social and community expectations through sustainable infrastructure, efficient public transport outcomes and high-quality public environments with evidence-based economic development outcomes.

One of Panuku's most well-known projects is Wynyard Quarter, which involved the transformation and creation of a vibrant

and sustainable residential, commercial and hospitality hub that celebrates Auckland's history, people and sparkling waterfront.

Applying learnings from Wynyard Quarter, the agency has a clear mandate to apply this thinking to priority locations throughout the Auckland region. In Onehunga, for instance, Panuku will lead a transformational initiative to integrate the mall, rail station, and walking and cycling facilities, to the port and newly-developed foreshore areas. Panuku is also partnering with central government and the development community in Manukau to integrate new mixed-use commercial and residential developments with improved connections between public spaces, public transport, the town centre and the growing communities to the south.

At the Symposium, Rod will discuss Panuku Development's thinking and learnings from the Wynyard Quarter precinct and share some of the early thinking on how this will be applied to the transformational projects that will transform Auckland into a truly smart city of the 21st Century.



Rod Marler
Director of Place Shaping
Panuku Development Auckland

SPEAKER: ROD MARLER

BIOGRAPHY:

As the Director of Place Shaping at Auckland Council's new urban redevelopment agency, Panuku Development Auckland, Rod is responsible for the planning, design, sustainability and placemaking functions.

Rod has more than 30 years' experience delivering large and complex projects. He joined Waterfront Auckland at its inception in November 2010 following an 8 year role as General Manager Design, Westfield New Zealand.

As the General Manager of Development at Waterfront Auckland, Rod led a team of planners, designers, and development and project managers to deliver projects across Auckland's waterfront on behalf of Auckland Council. Rod led the Waterfront Auckland team responsible for delivering the 2012 Waterfront Plan which articulates the 30 year vision for Auckland's waterfront.

KEY TAKEAWAYS:

- Learn what influences have shaped the Wynyard Quarter precinct.
- The assessment criteria Panuku has used to evaluate the priority areas.
- How Panuku is leading thought and has a mandate to develop strategic locations in the Auckland region.
- How the CRE world can be an active part of the process.



MORNING SESSION PART 4: TOWARDS A REGENERATIVE URBANISM

SYNOPSIS:

As the global population continues to rise and as major cities continue to attract the masses, investment in urban development continues with significant strength.

As a result of transformations in technology, mobility and economics, our cities in the twenty first century are rapidly evolving and residential and work environments are becoming less defined.

Developers throughout the world are looking at new and interesting ways to create places where people can engage in cultural, civic and communal experiences.

As a partner of planning and design firm, Sasaki Associates, Dennis spends his time jetting across the world working on a number of

exciting projects, most recently in Latin America, South-East Asia, and back home in the US.

With real life examples, Dennis will share how he has regenerated urban districts, created spaces that cater to new communities, and transformed waterfronts into bustling city centres.

KEY TAKEAWAYS:

- Get insights into how large-scale developments are embracing change and creating cities fit for the 21st century.
- Learn how contemporary cities can be transformed through collaboration and by integrating landscape, planning and architecture into the urban environment.



Dennis Pieprz

Sasaki Associates

Principal – Urban Designer

SPEAKER: DENNIS PIEPRZ

BIOGRAPHY:

As a partner at the US-based planning and design firm, Sasaki Associates, Dennis is a designer and urbanist who is passionate about cities. His 25 years of international experience encompass diverse project types including urban districts, new communities, campus environments, waterfronts and urban regeneration.

Through his design practice, Dennis focuses on strategic thinking and creating value for his clients. He approaches his urban design work collaboratively, integrating landscape, planning and architecture with a critical understanding of the forces that shape contemporary cities.

Educated at the Harvard Graduate School of Design and the University of Toronto School of Architecture, Dennis speaks regularly at conferences and academic institutions and has participated on several international design competition juries.

Dennis and his teams have been honoured with more than 45 design awards, including national recognition from the American Institute of Architects, the American Society of Landscape Architects and the Society for College and University Planning. Dennis has been inducted as an honorary member of the American Society of Landscape Architects (ASLA), a title bestowed upon only a handful of professionals nationwide. Dennis also served as the youngest president of Sasaki from 2004 until 2011.



MORNING SESSION: MODERATORS



Anthony Flannery
Director Re-Imagine Ltd

ANTHONY FLANNERY

Anthony is an architect, urban designer, strategic planner and transformation designer. He is the founding director of Re-Imagine Ltd and holds a number of advisory positions including Chair of Hamilton Urban Design Panel and National Urban Design Advisor to Housing New Zealand.

Anthony has been involved in a wide range of architecture, urban design, strategic planning and community creation and regeneration projects in both New Zealand and the United Kingdom. Projects in which he has been involved have received over thirty-five regional, national and international awards and commendations.

He has taught architecture and urban design in the Universities of Manchester, Liverpool and Liverpool John Moores (UK) and the Unitec School of Architecture in Auckland (NZ). He regularly addresses national and international urban design and strategic planning conferences and has shared conference platforms with leading practitioners from Australasia, Europe, USA and China.



Kirsten Andrews
Development Manager
Panuku Development Auckland

KIRSTEN ANDREWS

Kirsten Andrews has over 20 years' experience in the property industry ranging from property development and strategy through to asset and transaction management in retail and commercial property. This year Kirsten joined the team at Panuku Development Auckland, a council controlled organisation responsible for the urban regeneration of Auckland, as a Development Manager for the Takapuna town centre renewal project.

Last year, Kirsten held the role of Account Director for CBRE on the ANZ Bank account, responsible for the management of all real estate services and operations across the ANZ portfolio. Prior to

this, she worked at Westpac for over five years where she held the roles of National Manager of Property, responsible for the CRE Team, property strategy and stakeholder outcomes within Westpac. She was also Senior Property Manager for the corporate portfolio and prior to this, the South Island retail portfolio property management and property strategy. She has also held roles in Property Development with Cooper and Company responsible for Britomart and spent over 10 years at Westfield working in the development and asset management teams.



Jo Monaghan
Director
Create Consulting Ltd

JO MONAGHAN

Jo is the Director of Create Consulting, offering expert advice on sustainability, urban transformation and workspace solutions.

Formerly the Workplace Design and Delivery Manager at BNZ, she was responsible for the workplace strategy, a role that encompassed both new design and innovation in the workplace, as well as evolving existing spaces as the nature of the workplace changed.

With over 20 years in the construction industry she has hands on experience of all aspects of the project cycle in her roles as client, architect, project manager and construction professional and with this knowledge has a unique understanding of the way the industry works and how to add value.

Last year, Jo was awarded CoreNet's 2015 Executive of the Year for her work on BNZ's innovative flexible workspace solutions.

She is currently studying at University of Auckland for a Masters in Sustainable Design focussing on Climate Positive Development and is a judge for the 2016 Interior Awards for Interior Magazine.



THE CORENET CONVERSATION

SYNOPSIS:

After the lunch break, all of our keynote speakers will be welcomed back on stage to be interviewed by one of New Zealand's most beloved TV and radio personalities, Hilary Barry, for an exciting segment we're calling 'The CoreNet Conversation'.

In 'The CoreNet Conversation', Hilary will ask our speakers some key questions regarding the age of the city and give the audience an opportunity to ask a few questions of their own.

KEY TAKEAWAYS:

- Hear some of the world's most influential corporate real estate leaders talk about how cities are changing and how we can keep up.
- Get the opportunity to ask the speakers a question.



Hilary Barry

New Zealand journalist, TV personality and radio host

HOST: HILARY BARRY

BIOGRAPHY:

As one of the most recognised media personalities in New Zealand, Hilary currently appears on the Paul Henry show in the morning and in the evenings presents the 6pm Newshub (previously 3 News) alongside co-anchor Mike McRoberts.

Originally from Wellington, she started her career as a radio reporter in the Wairarapa. She moved to Christchurch in 1993 to take up a reporting role at TV3 and then moved up to Auckland as a reporter and presenter on 3 News.

Hilary has also worked extensively on radio. She spent ten years on the Kim and Corbett Show on Auckland's More FM and since 2009 has been with Radio Live's breakfast show.

With the ability to deliver the perfect blend of formality and humour, Hilary was awarded Best News or Current Affairs Presenter at the 2011 AFTA Awards.

THE PANEL:



Richard Howard



Chris Kane



Rod Marler



Dennis Pieprz



CONCURRENT SESSION 1: SHARING CITIES - ACTIVATING THE URBAN COMMONS

SYNOPSIS:

The Sharing Economy is an exciting new story for a new economy. It's an idea that's going mainstream and is often talked about in terms of matching needs with haves and unlocking the idling capacity of various assets including goods, skills and space.

Cities are at the vanguard of the Sharing Economy as hubs of disruptive innovation, knowledge transfer and creative communities. Sharing Cities like Seoul, Amsterdam and Bologna are pioneering new approaches to sharing assets and infrastructure to support the urban commons including everything from ridesharing and urban agriculture to makerspaces and co-housing initiatives.

Darren Sharp, Director of strategy consultancy Social Surplus, will take you on a tour of the latest global trends in Sharing Cities including

recent client engagements to activate sharing communities in Australia. Darren will also lead a short ideation workshop that will challenge participants to create more shared space and infrastructure in our urban environments.

KEY TAKEAWAYS:

- Learn about the rise of Sharing Cities and discover the latest trends driving this game changing movement.
- Hear how Seoul, Amsterdam and Bologna are designing services, policies and regulations to support Sharing Cities through food, mobility and housing.
- Get ideas for how to leverage the sharing capacity of urban assets and infrastructure in your city.



Darren Sharp

Social Surplus - Director
Shareable - Australian Editor

SPEAKER: DARREN SHARP

BIOGRAPHY:

Darren Sharp is a sharing economy strategist with a background in community engagement, research and consulting. As Director of **Social Surplus** he leads strategy and facilitates capacity-building using strength-based approaches including Asset Based Community Development, Appreciative Inquiry and Human-Centered Design. He works with clients to design programmes that amplify the strengths of people and communities through sharing.

As the Australian editor of **Shareable**, Melbourne, coordinator of the **Sharing Cities Network** and a global curator for **Collaborative Consumption**, Darren provides thought leadership in social innovation, the urban commons and Sharing Cities. Darren is part of an international team writing a book on Sharing Cities for urban innovators and is a PhD candidate with the CRC for Low Carbon Living where he is undertaking research on Sharing Cities and Sustainability Transitions.



David Maurice

Associate, Client Services
Stack Interiors

MODERATOR: DAVID MAURICE

David joined Stack Interiors in 2015 in a Client Services & Business Development role following a period at AECOM NZ Ltd, where he was Sales & Marketing Manager for New Zealand.

Originally hailing from South Wales, David spent 14 years with global workplace designers M Moser Associates in a series of leadership roles in business development & marketing communications in the UK, Asia-Pacific & New Zealand.

David has a passion in delivering long-term collaborative business relationships and his 20+ years of experience in sales, promotions and multimedia marketing combined with an avid interest in innovative solutions and new technologies keeps him very busy.



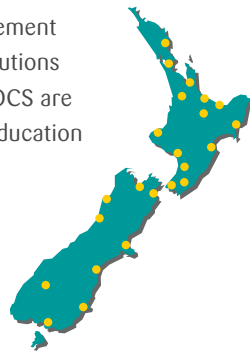
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Business Interiors by Staples™ provides tailored workspace solutions that not only look good, they can enhance the way you work. A happy and healthy work environment helps to boost morale and creates higher productivity.

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Our Project Team has expertise in project management, space planning, refurbishing, installation and more. It all starts with Business Interiors by Staples™. You'll love the end result.

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**business
interiors**
by STAPLES™



- ✓ 6 SPEAKERS
- ✓ 10MIN LIMIT PER TALK
- ✓ HIGHLY RELEVANT



CONCURRENT SESSION 2: QUICKFIRE INSIGHT

SYNOPSIS:

This is a session not to miss, tempting as it may be to check your messages and ensure that your working world has not disintegrated during the morning.

Quickfire Insight will be a high-energy panel session featuring six highly knowledgeable and interesting speakers who will each deliver three insights to catch your interest and increase your knowledge.

THE TALKS:

- The Auckland Theatre
- Commercial Bay
- Wellington's Landscape
- International Workplace
- Better by Data
- Our Mystery Speaker

WHAT'S IN IT FOR YOU?

- Walk away with new information.
- Have an insight into projects that are changing our cities for the better.
- Become a more interesting dinner party guest!



George Hulbert
The Clarity Business

HOST: GEORGE HULBERT

Hosting Quickfire Insight will be George Hulbert of The Clarity Business, who has a low boredom threshold. To keep the speakers to a maximum 10 minutes each, he will be armed with a stopwatch - and he knows how to use it.

As a property communicator, George has spent the last 21 years working in the corporate communications space. He has worked for major listed and unlisted property, construction and banking groups in the UK and NZ before setting up The Clarity Business in 2008.

A proud CoreNet supporter, The Clarity Business specialises in all things communications, particularly to do with property: PR / media relations, media training, social media, marketing collateral, editorial, publications, website development, newsletters, issues management and tender submissions. Anything on, in, under, or to do with the land – we love telling those stories!

THEIR SPECIFIC BRIEF IS TO:

- Provide three memorable points each about what's going on in our cities.
- Make it highly relevant to you.
- Keep to a strict 10-minute limit each.
- Not beat you to death with slides.
- Reveal something you may not have known.



CONCURRENT SESSION 2: THE SPEAKERS



Lester McGrath
General Manager
The Auckland Theatre Company

THE AUCKLAND THEATRE

Lester will lift the curtain on the many discoveries during The Auckland Theatre Company's 650-seat theatre development, due for completion in October 2016.



Anthony Randell
Development Manager
Precinct Properties

COMMERCIAL BAY

Anthony will give us an overview on the Commercial Bay Development.



Greg Tolley
Development Manager / Kiwi
Property

WELLINGTON'S LANDSCAPE

Wellington's corporate real estate landscape has awoken from its slumber and is changing rapidly. What can we do to adapt?



Chris Dibble
Director - Research and Consulting /
Colliers International

INTERNATIONAL WORKPLACE

People: do they have room to roam in your buildings or are they squeezed in like sardines? This exclusive preview of Colliers International Workplace Report 2016 will reveal key new trends in the market.



Christian Pistauer
Workplace Strategy
Consultant

BETTER BY DATA

Who really benefits from ABW? An executive preview on some of the unique insights from Johnson & Johnson's global Workplace Innovation Survey Report 'Better by Data'.



MYSTERY SPEAKER

To be announced on the day.



Air3 Acoustic Pods, by Orangebox.

Why build walls? When you think about it logically, it makes no sense!

The Air3 acoustic pod range is an advanced, moveable room system that provides free standing meeting rooms, private space, phone booth & touchdown rooms.

They extend and complement the office landscape by providing the opportunity to divide open spaces and create closed or partially closed rooms.

Air3 is demountable and therefore can be moved, re-positioned and fully re-used.

New materials, more finish options and a unique roof solution that make this the most comprehensive pod system in the marketplace today.

CLOSING SPEAKER: DENISE L'ESTRANGE-CORBET

SYNOPSIS:

Quick-witted and outspoken, the co-founder of fashion brand WORLD, Denise will join us in the afternoon to entertain us all with some amusing and often humorous stories about how she helped showcase one of New Zealand's most ground-breaking, high-end retailers to the world.

KEY TAKEAWAYS:

- Get first-hand insights into how one of NZ's most successful high-end retailers established itself in an international market.
- Tips on how to encourage innovation and creativity.

BIOGRAPHY:

After graduating from the London College of Fashion, Denise soon returned home to New Zealand and launched what is now recognised as one of our country's most progressive and philanthropic fashion brands in 1989 alongside fellow designer Francis Hooper.

With stores in Auckland's Britomart, Ponsonby and Newmarket, as well as down in Wellington and Christchurch, WORLD has experienced enormous success over the past few decades and has appeared on the official fashion catwalks of London, Paris, Singapore, Hong Kong, Melbourne and Sydney.

Among her many achievements, Denise has been invited to speak at APEC, has spoken with the legendary journalist John Pilger at the Peace Awards, met with the Dalai Lama, sat on Helen Clark's Business Forum, was the first female Fashion Designer to be recognised by Queen Elizabeth II and was made a Member of the New Zealand Order of Merit in 2002.

Denise also features regularly on the country's most listened to talkback show 'The Panel' with Jim Mora, as well as regularly appearing on TV shows regarding current affairs. She has also published two books - her autobiography entitled 'All that Glitters...' went straight to number two on the Bestsellers List of 2008.

WORLD supports the New Zealand fashion industry in general and continues to manufacture its clothing production in New Zealand. In 2015, WORLD became the first fashion brand globally to be endorsed by the United Nations for their international T-shirt design that was launched in New York for the Global Goals.

Denise L'Estrange-Corbet
Co-Founder of WORLD



MODERATOR: KELLY SIMMONS

Kelly is currently the National Property Manager at Westpac, holding extensive/diverse experience in the property industry, representing Landlord and Tenant interests in retail, commercial and corporate strategic, asset and transactional Property Management.

Kelly has worked for Westpac over the past eleven years, primarily as a Senior Property Manager responsible throughout this period for the South Island, Lower North Island and Central retail/corporate portfolio property management and strategies, including key stakeholder relationships.

Prior to joining Westpac, Kelly held the role of Property/Asset Manager for Capital Properties New Zealand Limited managing commercial multi-tenanted Wellington buildings, occupied by both public and private sector organisations and spent the previous four years as Property Manager for Shortland Properties Limited.



Kelly Simmons
National Property Manager
Westpac

CORENET MEMBERSHIP

CORENET

By becoming a CoreNet Global member, you will have the opportunity to advance your career as a corporate real estate and workplace professional through our diverse range of forums, events and courses.

With over 9,000 members throughout 25 different countries, we are an association of corporate real estate and workplace professionals wanting to raise the bar in corporate real estate.

Think of us as being the place where your colleagues, partners, competitors and future employers come together to share ideas, do business, learn and socialize.

BENEFITS

Knowledge

At CoreNet, we make it our mission to ensure you are kept up to date with all the latest happenings in the corporate real estate sector.

Hear from the industry's most influential business leaders, visit some of New Zealand's biggest businesses and have access to the latest local and international resources.

CoreNet members have:

- Reduced costs of attendance at the annual Symposium and Symposia in other countries.

- Free attendance to all forums that cover a range of industry related topics, from workplace wellness and wellbeing to technology and marketing (usually 12 per year).
- Access to the 'Knowledge Centre' - an internet based library with the very latest articles, research and data from around the world.
- Access to our monthly 'webinars' which tap into current trends, original research, best practices, new business models and case studies.
- Subscriptions to CoreNet Global Magazine 'The Leader'.

Connections

With over 220 New Zealand members, you will have the opportunity to make useful connections in your industry and hopefully a few friends. At our information-packed forums we always make time to have a few drinks and nibbles before and afterwards, meaning you get the chance to introduce yourself to other CRE professionals who are at the forefront of our industry.

Professional Development

Every year we offer a dynamic range of courses, giving you the chance to advance your career in corporate real estate.

Here's some of the courses we offer:

- Masters of Corporate Real Estate (CRE).
- Senior Leader Corporate Real Estate Seminars and certificate programme.
- Seminars and certificate programme (Technical Series).

Awards

As an association, we believe it's important to acknowledge some of the exceptional work our members are doing.

Each year we select the Global Innovators Award highlighting industry best practices as well as the CoreNet CRE Executive of the Year Award.

NZ CHAPTER MEMBERSHIP CONTACT

Kirsten Andrews

Panuku Development Auckland
021 955 058





CORENET EVENTS

Our events are top of the line – with presentations by local and international speakers, site tours of some of the country's most innovative workplaces, as well as information-packed workshops and valuable networking nights.

Last year we held almost 20 events throughout the year, in Auckland and Wellington.

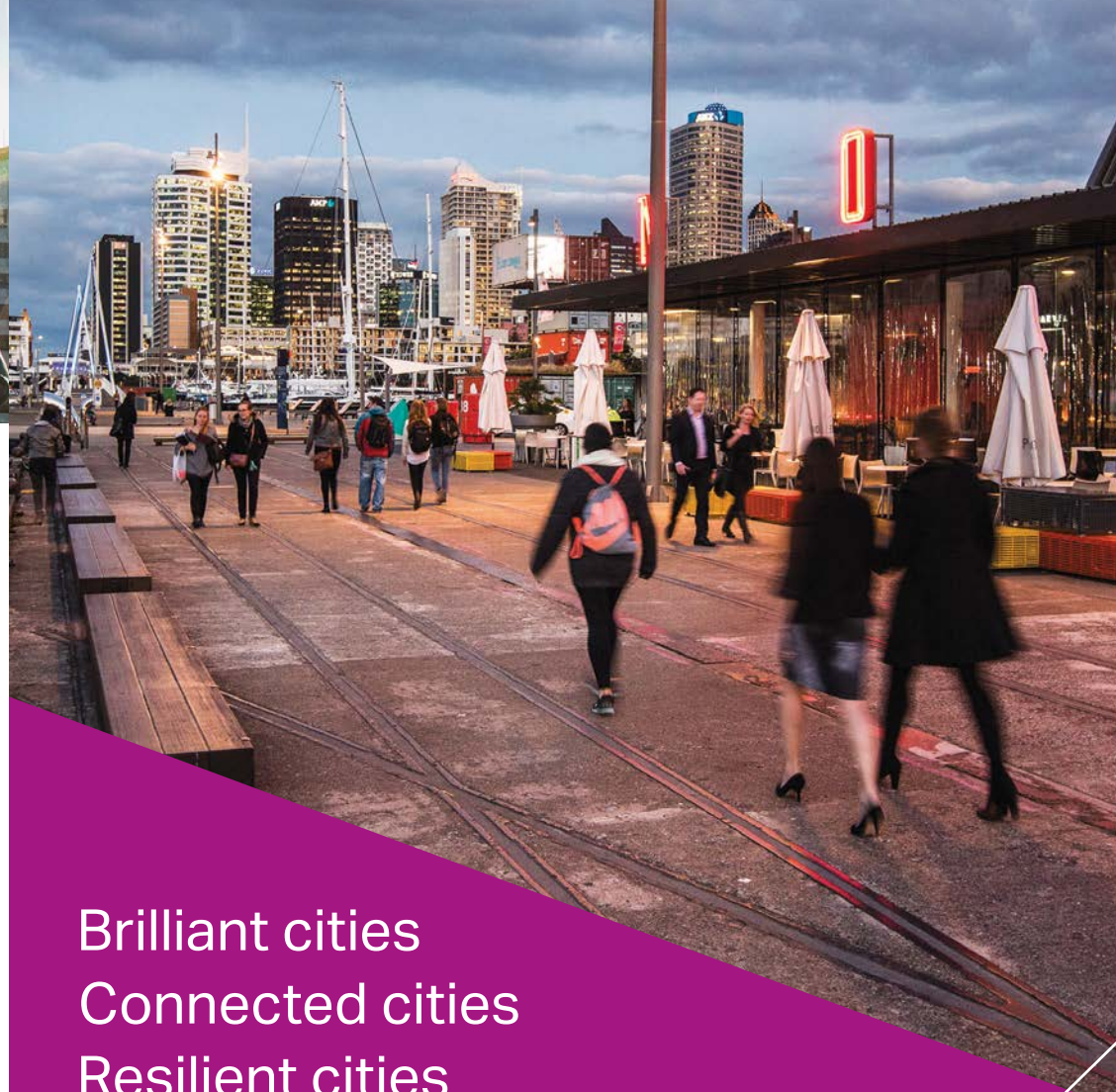
Here's a few of the topics we covered:

- Site-tours of the country's most innovative buildings, projects and fit-outs, with presentations from both designers and occupiers.
- Industrial occupier updates, exploring the challenges and opportunities that lie ahead.
- Jim Taylour shared the latest changes in mobile technology and new ways of working.
- Market analyses and technical information updates.

- Bell Gully law firm's talk on how the new health and safety reforms affect building owners and occupiers.
- Activity Based Working presentations.
- Young Leader events that mentor the CRE professionals of the future.
- Predictions and Resolutions of some of the industry's leading professionals who gave their thoughts on the year ahead.
- Presentation on how corporate real-estate sector can communicate better on social media by The Clarity Business.

Stay up to date with all the latest changes and happenings in the corporate real estate sector - come along to one of our innovative and thought-leading events.

Please email adrian@corenetglobal.org.nz to be added to our database.



Brilliant cities Connected cities Resilient cities

We work across markets and geographies to help make cities better places in which to live, do business and coexist with nature. Our integrated approach connects local perspective with global expertise, bringing the right disciplines and resources to deliver innovative infrastructure and buildings solutions that do more for clients and communities.

Get ready to Paint the TOWN Red

Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop and live. We will lead the real estate industry with the best talent, the best clients and the best results.

Our firm's 43,000 employees in more than 60 countries provide deep local and global insights that create significant value for occupiers and investors around the world. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation and valuation & advisory.

With over 70 years' experience delivering property services in New Zealand we have over 250 employees across four key offices in Auckland, Hamilton, Wellington and Christchurch. Our services include Property, Project and Facilities Management and Facilities Services.

cushmanwakefield.com  [@cushwake](https://twitter.com/cushwake)

CORENET EXECUTIVE OF THE YEAR AWARD 2016

A critical part of our overall mission is to raise the profile of corporate real estate in New Zealand and that includes recognising the profession's contribution to enterprise success. To that end, CoreNet is proud to be supporting the New Zealand Corporate Real Estate (CRE) Executive of the Year award once again.

We are currently seeking nominations for the 2016 annual award. Do you know someone in the corporate real estate sector that has achieved something remarkable throughout the past 12 months? This could be someone who has successfully lead a major project or someone who has helped raise the bar.

If you do, why not nominate someone you believe deserves this award. The winner will be announced at the CoreNet Global Annual Symposium on 16 June 2016, and will also receive a travel voucher worth \$1,500.

AWARD NOMINATION CRITERIA

Who can be nominated for the CRE award?

Award nominations may be drawn to the attention the Awards Committee in any of the following ways:

- Any member of CoreNet may recommend an applicant to the Awards Committee at any time.
- Any member of CoreNet may submit evidence of his/her own suitability as an applicant.

- The Committee may conduct an independent survey.

You must include the name of the recipient, the name of the nominator (can be the same person) and the reasons for nomination. Please note that all decisions made by the Awards Committee are final and discussions will not be entered into.

How will you know if you have been successful?

If you have been successful in your nomination both the nominee and the award recipient (if different) will be advised confidentially of that success prior to the award ceremony.

Enquiries

Should you have any queries please contact Nigel Rye nigel@nigelrye.co.nz 021 612 093

Due dates for all nominations

Nominations are required to be submitted no later than 5pm 16th May 2016.

Past CRE Award Winners:

2015 Jo Monaghan
2014 Fiona Towers
2013 David White
2012 Gail Calder
2011 Murray Dobson
2010 Garry Pellett
2009 Derek Shortt



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A MOMENTUM GROUP COMPANY

CHAPTER INFORMATION CORENET NEW ZEALAND

CHAIRPERSON

Rod Aitken

021 242 8912

rod.aitken@asb.co.nz

DEPUTY CHAIR

Kirsten Andrews

021 955 058

[kirsten.andrews](mailto:kirsten.andrews@developmentauckland.co.nz)

[@developmentauckland.co.nz](mailto:kirsten.andrews@developmentauckland.co.nz)

EXECUTIVE MANAGER

Nigel Rye

021 770 076

nigel@nigelrye.co.nz

AUCKLAND COMMITTEE

Rod Aitken
Bob Bull
Kirsten Andrews
Nigel Rye
Andrew Tu'inukuafu
Gail Calder
David Maurice
Tony Moore
Paul Kennerley
Andrea Hamilton
Adrian Tan

TREASURER

Doug Snell

09 447 4602

doug.snell@at.govt.nz

SPONSORSHIP

Bob Bull

021 612 093

bob.bull@cushwake.com

SYMPOSIUM PROGRAMME

Andrew Tu'inukuafu

021 917 977

andrew.tuinukuafu@wam.co.nz

WELLINGTON COMMITTEE

David J White
Jonathan Custance
Andy Cardno
Sarah Livingstone
Ben Whitehouse

EVENTS

Andrea Hamilton

027 534 6382

a.hamilton@tbig.co.nz

YOUNG LEADERS

Paul Kennerley

09 522 4515

paulandgillie@xtra.co.nz

MEMBERSHIP

Kirsten Andrews

021 955 058

[kirsten.andrews](mailto:kirsten.andrews@developmentauckland.co.nz)

[@developmentauckland.co.nz](mailto:kirsten.andrews@developmentauckland.co.nz)

SYMPOSIUM COMMITTEE

Andrew Tu'inukuafu
Anthony Flannery
Nigel Rye
Kirsten Andrews
Jo Monaghan
David Maurice
Carey Oldfield
George Hulbert



We believe every built environment can move business and people forward. CBRE turns scale into strength, square feet into efficiency and expense into performance. How can we help you transform your real estate into real advantage?

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The only locker that communicates with its user.



Vecos Lockers

Storage needs are changing with the introduction of new ways of working, learning, exercising and relaxing. Because of this, fixed cabinet storage is less and less perceived as the best possible solution.

The Vidak + VECOS locker management system allows organisations to better tailor personal storage space to the existing demand.

And often this is quite different than expected.

VIDAK + vecos



The way people work has changed, which is why we believe it's time to turn the traditional workplace design model upside down.

Unispace is a global design firm with integrated project delivery capabilities.

We seamlessly unite strategy, design and delivery to achieve real, measurable results for our clients. We call it Think Create Make.

Unispace

Think Create Make

DIAMOND



EMERALD



RUBY



SAPPHIRE



PEARL



SUPPORTERS

